

# **ERATE 470 FORM #483410001301342 REQUEST AND REQUEST FOR PROPOSAL (RFP) FOR: NETWORKING AND WIRELESS EQUIPMENT**

## **Wauneta-Palisade School**

### **Overview**

Wauneta-Palisade Schools at 214 W. Wichita St, Wauneta Nebraska and 206 N. Reynolds, Palisade Nebraska is requesting proposals for a point-to-point wireless radios and access point controller. The system must be in compliance with all applicable state and federal regulations in addition to performance standards as described below. This document is also the RFP for E-rate Form 470 #483410001301342, and any bidder must be an eligible service provider willing to complete the necessary communications and paperwork associated with the E-rate process.

### **SERVICES REQUESTED:**

Point-to-point Outdoor wireless radios and wireless access point controller

The Wauneta-Palisade Wauneta facility consists of 16 classrooms, 1 office area, 1 gymnasium, 1 DL room, 1 lunch/cafeteria, 1 weight room, 1 library.

The Wauneta-Palisade Palisade facility consists of 5 classrooms, 1 speech room, 1 cafeteria, 1 preschool room, 1 gymnasium, 1 library/computer lab and 1 office area.

The successful bidder will be responsible for qualifying for and adhering to the Federal E-Rate program. Items not eligible for E-Rate must be itemized in the bid. Prices must be held firm for the duration of the E-Rate Year. These projects and services depend on partial funding from the E-Rate program and should be completed within the funding year.

- \*Applicant expects each Service Provider to make themselves thoroughly familiar with any rules or regulations regarding the E--rate program.
- \*All contracts entered into as a result of this RFP will be contingent upon the specific funding of the FRN at the percentage rate submitted.
- \*The maximum percentage the Applicant will be liable for is the pre--discount amount minus the funded amount or ineligible portion as shown on the form Block 5.
- \*In the event of questions during the E-Rate PIA review process, the successful vendor is expected to reply within 3 days to questions associated with their proposal.
- \*The contractor is responsible for providing a valid SPIN (Service Provider Identification Number) at the time the bid is submitted.
- \*Any potential bidder found to be in Red-Light Status will be disqualified from participation in the bidding process and will be considered non-responsive from participation in the bidding process and will be considered non-responsive.
- \*Vendor understands that they may be asked to work around school schedules to avoid impacting classroom or busy office times.

The successful bidder shall provide a proposal which includes all necessary wireless hardware, cabling and other infrastructure as detailed below. In addition, ongoing hardware and software maintenance options should be presented for a 2 and 4 year terms. The bid will also include all installation and setup fees and be turnkey ready.

### **Wireless Point-to-Point Radio**

We need two outdoor wireless radios to provide a reliable backbone between the two Palisade and Wauneta attendance centers. The wireless PTP radios will need to be in the 24 GHz frequency so as to not interfere with the other wireless equipment already in use. They will need to meet or exceed the specifications of the Ubiquiti AirFiber 24. The

installs are both on towers, one on the Wauneta attendance center and the other on a radio antenna to the south of Wauneta. Both radios will need to be installed and configured with outdoor rated, shielded CAT6, and include necessary POE adapters.

The bid should include installation, wiring, and configuration to work with existing equipment and should be turnkey operational.

### **Wireless Access Point Controller**

Wauneta-Palisade needs to upgrade the existing wireless manager to one that will be able to handle all future access point additions. It needs to be able to manage the current AP's (they are all Ruckus ZoneFlex AP's) and meet or exceed the standards of the Ruckus ZoneDirector 1200. Any additional licensing for controller needs to be included in bid.

All equipment installs will include necessary wiring and be configured on site to be turnkey operational at end of agreement.

### **Submission, Selection Process, and Contact Information**

- Because of the need for full-featured technologies and the effect the ongoing cost may have on the annual budget, the system selected will not necessarily be the lowest up-front cost. Wauneta-Palisade Schools reserves the right to conduct follow-up interviews and request system demonstrations following the receipt of proposals and prior to vendor selection.
- Questions may be submitted to Aaron Behrends ([jaglied@gmail.com](mailto:jaglied@gmail.com)) or by phone to 308-394-5936. Proposals must be received no later than February 20, 2015, at 12:00 PM MT. They may be sent via mail to

Wauneta-Palisade Schools

Attn: Aaron Behrends  
POB 368  
Wauneta NE 69045  
Evaluation Procedures

The evaluation will be performed by the RFP Coordinator and evaluation staff for services proposed. The evaluators will consider how well the vendor's proposed solution meets the needs and criteria set forth in the fair and competitive bidding process using the below matrix. It is important that bids be itemized, clear, and complete so that the evaluators can adequately understand all aspects of the proposal. Evaluation results are confidential and the property of Wauneta-Palisade Schools.

**Evaluation Scale:**

<b>Factor</b>	<b>Weight</b>
<b>Price of Eligible Goods and Services</b>	<b>30%</b>
<b>Walkthrough</b>	<b>20%</b>
<b>Qualifications</b>	<b>15%</b>
<b>Prior Experience</b>	<b>15%</b>
<b>Distance from District</b>	<b>10%</b>
<b>Bill Methods</b>	<b>5%</b>
<b>E-rate Experience</b>	<b>5%</b>